



Azerbaijan Steel Co.



Iranian Privatization Organization (IPO)
Marketing & SOEs Divesting Office

Azerbaijan Steel Company (Public Joint-Stock)



Part I: General Information

Azerbaijan Steel Company was established at March 11, 2000 and was registered on Tehran State Organization for Registration of Deeds and Properties Company Registration General Office. In May 10, 2001 the company was transferred to East Azerbaijan, Miyaneh Township. The company, by investment of Iranian Mines and Mining Industries Development and Renovation Org. (IMIDRO) and purchasing equipments and machineries from Daniely Company of Italy, started its activity since 2001.

The main activity of the company includes producing and selling round bar in different sizes. Launching of the company with production capacity of 258,500 tonnes annually has been started since 2001 and from 2004; its nominal capacity has been increased to 550 thousand tonnes annually.

In the vicinity of the company, Miyaneh Steel Project by purpose of raw materials production with investment of IMIDRO is being implemented which is considered as a relatively good privilege for the company to gain raw materials. The main center of the company is located at Miyaneh Township, next to railway station.

The factory of the company is located in an area of 47 hectares in 3 km southeast of Miyaneh Township that 18 hectares of it is allocated to Miyaneh Steel Project.

IPO Address: No. 15, Mahestan St., Iran Zamin Ave., Shahrak-e Ghods , Tehran, Iran

Post Code: 1465834581

Website: www.ipo.ir

E-mail: marketing@ipo.ir

Tel: +982188085624

Fax: +982188085622

Part II: Main Information

Parent Company: Iranian Mines and Mining Industries Development and Renovation Org. (IMIDRO)

Shareholder: IMIDRO (100%)

Capital: US\$ 11,839,123

Chief Executive Officer: Mr. Aslanian

Establishment Date: March 11, 2000 **Launching Date:** 2001

Total Assets: \$ 21,828,571 (Machinery & Equipment: \$ 6,171,429)

Total Liabilities: \$ 89,457,143 (Loans: US\$ 66,628,571)

Net Profit (loss): US\$ (13,571,429) **Retained earnings (loss):** US\$ (82,257,143)

Location: Miyaneh Township, East Azerbaijan Province

Field of Activity: Production of round bar in different sizes

Capacity: Nominal Capacity: 550,000 tonnes annually

Number of Staff in 2014-2015: 542 (permanent: 187- contractual: 44- temporary: 286- contracting: 25)

Part III: Financial Information

3-1-Main Items of Assets in US\$

(Exchange Rate: 35,000 IRR)

Title	Book Value (March 2015)	Book Value (March 2014)
Inventories	6,800,000	10,085,714
Machinery & Equipment	6,171,429	6,628,571
Land	1,971,429	1,971,429
Building	1,942,857	2,028,571
Other Assets	4,942,857	15,485,714
Total Assets	21,828,571	36,200,000

3-2-Main Items of Liabilities and Owner's equity in US\$

	Title	Book Value (March 2015)	Book Value (March 2014)
Liabilities	Short-term Loans (3-2-1)	66,628,571	48,400,000
	Other accounts payable	15,542,857	8,114,286
	Long-term Loans	0	12,171,429
	Other liabilities	7,285,714	16,942,857
Total liabilities		89,457,143	85,628,571
Owner's equity	Capital	10,000,000	10,000,000
	Legal reserve	142,857	142,857
	Retained earnings (loss)	(85,257,143)	(67,057,143)
Total owner's equity		(75,114,286)	(56,914,286)

3-2-1- Short-term Loans in US\$

A) Separated by Suppliers

Title	2015 Amount (US\$)
Banks	24,657,143
Interest Rate & Commissions of future years	(3,000,000)
Current Portion	21,657,143
Interest Rate, Commission & Outstanding fines	44,971,429
Total	66,628,571

B) Separated by Interest Rate & Commission

Interest Rate & Commission	2015 Amount (US\$)
25% to 30%	13,457,143
20% to 25%	2,028,571
15% to 20%	9,171,429
Total	24,657,143

C) Separated by Payment Schedule

All debts excluding debts to Mellat Bank are matured debts. In 2014-2015, According to the correspondences made with Mellat Bank, IRR 460 billion overdue debts to the mentioned bank were requesting a delay to payment for 7 years and its installments has begun since March 2015.

D) Collaterals:

All loans received from banks have been guaranteed by IMIDRO.

3-3- Main Items of Income Statement in US\$

Title	March 2015	March 2014
Net sales & service revenue (3-3-1)	106,457,143	155,142,857
Cost of goods sold& services	(108,028,571)	(153,828,571)
Gross profit(loss)	(1,571,429)	1,314,286
Sales, administrative & general expenses	(1,771,429)	(1,828,571)
Net other operating revenues & expenses	(3,200,000)	(1,085,714)
Operating profit (loss)	(6,542,857)	(1,600,000)
Financial expenses	(7,085,714)	(7,214,286)
Net other non-operating revenues & expenses	57,143	14,286
Net profit (loss)	(13,571,429)	(8,800,000)

3-3-1- Net sales & Services Revenue

Title	2015		2014	
	Quantity (ton)	Amount (US\$)	Quantity (ton)	Amount (US\$)
Round bar & low quality products	227,254	106,457,143	309,812	151,885,714
Commission services	--	0	94,281	3,257,143
Total	227,254	106,457,143	404,093	155,142,857

Part IV: Other Information

4-1-Comparison between Production and Capacity

(unit: ton)

Nominal Capacity	Operational Capacity	Production 2015	Production 2014
550,000	550,000	212,206	372,039